

POSITION DESCRIPTION: DIRECTOR (CHINA PRACTICE)

Veracity Worldwide Directors principally are responsible for a business practice area and/or a geographic region. They play a central role in virtually all client-driven projects and primary firm initiatives and they assist the firm's Partners and Advisory Board in implementing all plans and strategies. Directors also manage more junior colleagues to ensure the quality of the firm's work, including writing, analysis, project methodologies, and administrative matters.

Veracity has built an unparalleled China practice focused on comprehensive, qualitative due diligence of prospective counter-parties, political risk assessments, and advisory service for clients with significant business interests in China. Veracity's China practice is based on a team that has strong Mandarin skills and direct business and government experience on the mainland.

The China Practice Director will be based in New York initially with the possibility of relocation to Asia or Europe in the future. The candidate will: assist Partners in managing clients based in the US, Europe, and Asia; manage client-driven projects with a China focus but also may be asked to assist on other Asia-related work; assist Partners in business development efforts. The candidate also will work closely with colleagues in both Singapore and New York. Key responsibilities will include:

Client Management

- Advancing relationships with Veracity's existing China-focused clients
- Presenting project results and managing client feedback
- Assisting senior Veracity colleagues in the initiation of new business relationships
- Developing new China offerings to meet specific client needs

Project Implementation

- Directly implementing a wide range of client-driven project requirements from routine due diligence matters to complex political risk and problem-solving engagements
- Managing junior staff contributions and coordinating project team members based in New York, London, Singapore, and other locations
- Ensuring the quality of research, analysis, and writing
- Overseeing Veracity's project management processes and methodologies
- Scoping client requirements and ensuring project administrative compliance and budget conformity

Position Requirements

The position requires specific understanding of Chinese political dynamics and the social idiosyncrasies and business practices of China. A successful candidate will have lived and worked in China bring direct experience to bear in assisting Veracity's clients. Spoken Mandarin is a requirement.

Strong research, analytical, and writing skills are absolute prerequisites for the position. Proven leadership ability and strong organizational skills also are required. The ability to manage multiple, often complex projects and to effectively convey written and verbal results to clients is critical. Successful candidates are expected to be capable of unsupervised work and to be comfortable in a dynamic, frequently unpredictable professional services environment.